

With six stages for live music and areas for food, crafts and children's activities in Girard Park, Festivals Acadiens et Créoles has grown from one music stage to a three-day event with multiple stages. Today, Festivals Acadiens represents a combination of three historic festivals: the Bayou Food Festival, Louisiana Craft Fair and the Festival de Musique.

FESTIVAL VENUES

Scène Ma Louisiane
Scène Mon Héritage
Salle de Danse
Bayou Food Festival
Culture Sur la Table
Louisiana Craft Fair
Scène Atelier
JAM ÇA! Jam Tent
La Place des Petits
Louisiana Sports Tent

OFFSITE FESTIVAL VENUES & EVENTS

Tour des Atakapas Run & Paddle Festivals Acadiens et Créoles Legacy Series Blue Moon Saloon

FESTIVALS ACADIENS ET CRÉOLES

Festivals Fast Facts

Admission: FREE

Dates: Second full weekend in October

Location: Girard Park, Lafayette, La. and off-site participating venues

Venues: Six stages with live music, plus a cooking demo tent, food

festival, children's area, crafts fair and sports tent

Attendance: Over 100,000 attendees from the continental United States

and worldwide

Sponsorship Opps: Presenting Sponsor; Platinum, Gold, Silver, Bronze and More

Media Opportunities: Festivals Acadiens.com, Facebook, Twitter, Instagram, Print, Radio,

Television, On-site banners & signage, e-newsletter

Total Marketing Value: Over \$350,000

Beneficiaries: 5 nonprofit partners and funds dedicated to beautification of

Girard Park, music, art, language and food

Community Impact: Economic impact of \$15 million annually for Lafayette Parish

Engagement: Over 40,000 followers and fans on social media channels;

combined reach on social media is over 300,000

In-Kind Media: Approximately \$300,000 of in-kind advertising from

media partners along with editorial coverage

Advertising: Total advertising campaign spend is approximately \$350,000

Festivals Acadiens et Créoles'
impact goes beyond culture and into the
roots of our community.
We are committed to helping to build a
vibrant, diverse and cultured community.

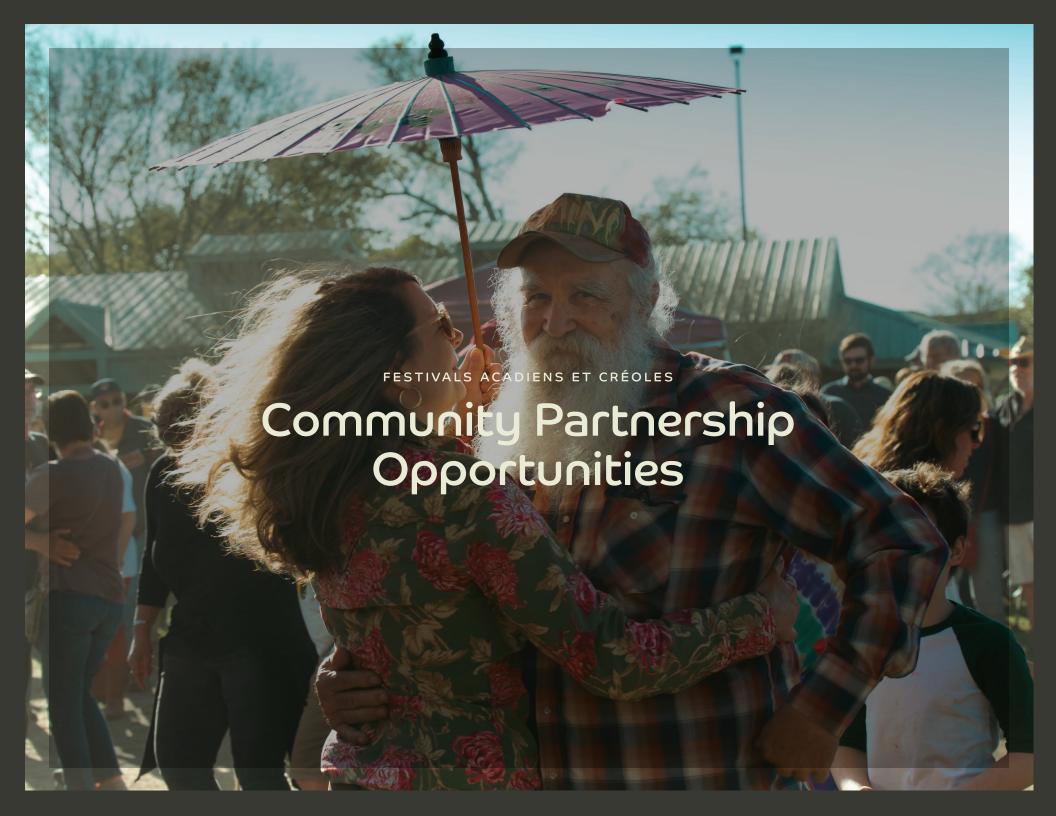
The Festival has invested thousands of dollars back into the community. Beneficiaries include:

Girard Park Beautification
Second Harvest Food Bank
Université Sainte-Anne in Nova Scotia
Scholarships
Boy Scouts Evangeline Area Council
UL Lafayette Folklore Department
"La Belle Vie" single & video featuring
Zachary Richard with French
Immersion students from North Lewis
Elementary in New Iberia
Louisiana Folk Roots Annual Music Camp
Lafayette and the UL Biology Society
And Many More

FESTIVALS ACADIENS ET CRÉOLES

Our Community Impact

- 1. Festivals Acadiens et Créoles is one of the largest FREE public events in the state of Louisiana and the largest Cajun & Créole celebration in the world.
- 2. Festivals Acadiens et Créoles supports tourism efforts, as visitors from around the world travel to Lafayette to experience firsthand our unique Cajun & Créole culture.
- **3.** Festivals annually generates more than \$15 million in economic impact for Lafayette Parish.
- **4.** Each year, the festival attracts tens of thousands of attendees from all 50 states and dozens of countries, including France, Canada, England, Germany, Belgium, Denmark, Sweden, the U.S. Virgin Islands, and Scotland to name a few.
- 5. Festivals has increased attendance by 20 percent annually.
- 6. 38 percent of attendees travel 500 miles or more to attend the festival.
- 7. Lafayette residents spend an average of \$362 per person, while visiting attendees spend an average of \$945 per person.
- **8.** 75% of Festivals attendees recognize the names of major sponsors, and one-fourth are likely to purchase these sponsors' products simply because of their affiliation with the festival.
- **9.** Festivals Acadiens et Créoles has invested thousands of dollars into cultural community initiatives.
- **10.** For 49 years, this Festival has been a leading advocate working to promote and sustain Cajun and Créole music, cultural traditions and the French language.



Community Partnership Opportunities

Becoming a community partner of Festivals Acadiens is a great way to support and maintain the cultural heritage that makes Acadiana so special. By partnering with us, you help ensure that these vital assets continue to thrive and grow. Plus, as a partner, your company will gain valuable exposure to a global audience, reaching thousands of visitors from all around the world. It's a win-win situation for everyone involved!

Community Partners Recieve Special Festival Perks:

- Acknowledgment at Official Festival Poster and Pin Unveiling Party
- Recognition in event marketing and advertising
- Yearlong visibility as a Festival partner via the website and social media
- Partner shoutout in the Official Festival E-Newsletter
- Inclusion in pre-taped audio loop created by KRVS in both
 French and English running in between 65 band performances
 during Festival weekend
- Commemorative Festivals Acadiens et Créole Merchandise

PARTNERSHIP LEVELS:

PRESENTING	\$75,000
PLATINUM	\$50,000
GOLD	\$25,000
SILVER	\$10,000
BRONZE	\$5,000
BAND FAN	\$2,500



FESTIVALS ACADIENS ET CRÉOLES

Partnership Exposure

Big Festival. Big Exposure for Your Company.

Pocket Guide: 30,000 printed and distributed throughout the community

and available during the weekend of Festival

Official Festival Poster: 300 printed (Presenting Partner Only)

Promotional Poster: 300 printed

LUS Bill Stuffer: 63,000 households with company named

Social Media & Email: Sponsors announced and thanked via Facebook, Twitter,

Instagram and **e-newsletter**, reaching over **300,000**

people and approximately **15,000** subscribers.

Festival Signage & Gear: Promotional signs on-site include stage signage

and partner panels, company logo flags, stage crowns

and VIP badges.

Radio & Broadcast: A partner loop highlighting your participation will be

recorded by KRVS 88.7 FM and broadcast at all music

stages and venues throughout the event.

Top-tier partners are included in **television and radio** commercials broadcast on KATC TV-3, KLFY TV10, KADN, LUS Fiber Cable System, Townsquare Media

and out-of-market stations.

PRESENTING PARTNER \$75,000

Presenting Partner Company Logo placement on all printed festival materials, including:

Company logo locked with Festival Logo and highlighted where ever the Festival Logo appears

Presenting Sponsor Stage Signage at both main music venues: Scène Ma Louisiane AND Scène Mon Héritage, Scène Atelier, La Place des Petits, Louisiana Sports Tent and Culture Sur La Table

Logo featured on the Stage Crown at Scène Ma Louisiane as the Presenting Partnership Acknowledgment at all Performances

Locked logo featured on the cover of Official Festival Pocket Guide - 30K printed

Locked logo featured on Promotional Festival Poster distributed throughout the community

Festival Merchandise Swag Bag

Logo featured on Festival Website

Presenting Partnership Locked Logo featured in all festival advertising:

Locked Logo with audio "Festivals Acadiens et Créoles Presented by" in all Television & Radio and Print Advertising (\$300,000 value)

Partnership recognition in E-Newsletter - 15K subscribers

Social Media Marketing highlighting your company as the Presenting Sponsor.

Logo Placement in Digital Advertising

Public Relations and Media Interviews

Partnership Perks:

20 Festival Friends VIP Tent Passes; Includes access to private restroom facilities plus complimentary beverages and food

8 Premium Festival Parking Passes

10 Backstage Access Passes at Scéne Ma Louisiane Stage

Official Commemorative Festival Swag including Pins, Stickers and Bags, Poster and Festival T-shirts

All community partnerships are considered sponsorships and are tax deductible.



Your Logo Here

Presenting Partner Company Logo on all printed festival materials

Presenting Partner Company recognition in all festival advertising

Company logo locked with Festival Logo and highlighted wherever the Festival Logo appears

Presenting Sponsor Stage Signage at both main music venues

Premium Festival Parking Passes

Passes

Festival Friends VIP Tent
Passes

Backstage Passes at Scéne Ma Louisiane Stage

PLATINUM PARTNER \$50,000

Platinum Partner Company Logo placement on all printed festival materials, including:

Platinum Partner Stage Signage at both main music venues:

Scène Ma Louisiane AND Scène Mon Héritage in addition to Salle de Danse, Scène Atelier, Place des Petits. Louisiana Sports Tent and Culture sur la table

Platinum Partnership acknowledgment at all performances

Partner logo featured in the Official Festival Pocket Guide - 30K printed

Partner Logo featured on Promotional Festival Poster distributed throughout the community - 300 Printed

Partner Logo featured on Festival Website

Platinum Partner Company recognition in all festival advertising:

Logo featured in all Television & Radio and Print Advertising (\$300,000 value)

Logo Placement in Digital Advertising

Partnership recognition in E-Newsletter - 15K subscribers

Public Relations and Media Interviews

Social Media Marketing highlighting your company as Platinum Partner

Partnership Perks:

10 Festival Friends VIP Tent Passes; Includes access to private restroom facilities plus complimentary beverages and food

6 Premium Festival Parking Passes

8 Backstage Access Passes at Scéne Ma Louisiane Stage

Official Commemorative Festival Swag including Pins, Stickers and Bags, Poster and Festival T-shirts

All community partnerships are considered sponsorships and are tax deductible.



Your Logo Here

Platinum Partner Company Logo on all printed festival materials

Platinum Partner Company recognition in all festival advertising

Platinum Sponsor Stage Signage at both main music venues

Premium Festival Parking Passes

1 Festival Friends VIP Tent
Passes

Backstage Passes at Scéne Ma Louisiane Stage

GOLD PARTNER \$25,000

Gold Partner Company Logo placement on all printed festival materials, including:

Gold Partner Stage Signage at one main music venue: Scène Ma Louisiane OR Scène Mon Héritage as well as Salle de Danse, Scène Atelier. Place des Petits.

Partnership acknowledgment at all performances

Partner logo featured in the Official Festival Pocket Guide - 30K printed

Partner Logo featured on Promotional Festival Poster distributed throughout the community - 300 Printed

Partner Logo featured on Festival Website

Gold Partner Logo recognition in all festival advertising:

Partnership recognition in E-Newsletter - 15K subscribers

Social Media Marketing highlighting your company as Platinum Partner

Partnership Perks:

- 8 Festival Friends VIP Tent Passes; Includes access to private restroom facilities plus complimentary beverages and food
- 4 Festival Parking Passes
- 6 Backstage Access Passes at Scéne Ma Louisiane Stage

Official Commemorative Festival Swag including Pins, Stickers and Bags, Poster and Festival T-shirts

SILVER PARTNER \$10,000

Silver Partner Logo placement at the following areas:

Silver Partner Stage Signage at all of the following venues: Salle de Danse. Scène Atelier. Place des Petits, and Culture sur la Table.

Partnership acknowledgment at all performances

Partner logo featured in the Official Festival Pocket Guide - 30K printed

Partner Logo featured on Promotional Festival Poster - 300 Printed

Partner Logo featured on Festival Website

Silver Partner Company Recognition:

Partnership recognition in E-Newsletter - 15K subscribers

Social Media Marketing highlighting your company as Silver Partner

Partnership Perks:

6 Festival Friends VIP Tent Passes; Includes access to private restroom facilities plus complimentary beverages and food

3 Festival Parking Passes

4 Backstage Access Passes at Scéne Ma Louisiane Stage

Official Commemorative Festival Swag including Pins, Stickers and Bags, Poster and Festival T-shirts

BRONZE PARTNER \$5,000

Partner Logo placement at the following areas:

Partner Stage Signage at all of the following venues: Scène Atelier, Place des Petits, and Culture Sur La Table

Partnership acknowledgment at all performances

Partner logo featured in the Official Festival Pocket Guide - 30K printed

Partner Logo featured on Promotional Festival Poster - 300 Printed

Partner Logo featured on Festival Website

Bronze Partner Company Recognition:

Social Media Marketing highlighting your company as Bronze Partner

Partnership Perks:

4 Festival Friends VIP Tent Passes; Includes access to private restroom facilities plus complimentary beverages and food

2 Festival Parking Passes

Backstage Access Passes at Scéne Ma Louisiane Stage

Official Commemorative Festival Swag including Pins, Stickers and Bags, Poster and Festival T-shirts

All community partnerships are considered sponsorships and are tax deductible.

BAND FAN \$2,500

Sponsor the Cajun or Zydeco Band of your choice (Based on availability)

Name or Company Name featured in Official Festival Pocket Guide below Band chosen - 300K printed

Band Fan acknowledgment at all performances

Name or Company Name featured on Festival Website in Partnership section

Band Fan Recognition:

Social Media Marketing highlighting you personally or your company as a Band Fan.

Partnership Perks:

2 Festival Friends VIP Tent Passes; Includes access to private restroom facilities plus complimentary beverages and food

1 Festival Parking Pass

2 Backstage Access Passes with meet and greet with Band chosen

Official Commemorative Festival Swag including Pins, Stickers and Bags, Poster and Festival T-shirts

All community partnerships are considered sponsorships and are tax deductible.

For more information about sponsorship opportunities, contact:



FESTIVALS ACADIENS ET CRÉOLES

In-kind Partnerships

Festivals Acadiens et Créoles is truly a community effort, and we are proud and honored to have the continued support of our in-kind media partners. Their contributions have made a significant impact on our marketing success.

- Over 7 media partners donating \$350,000 in in-kind advertising.
- \$30,000 regional campaign targeting the southeastern U.S. by Lafayette Convention & Visitors Commission.
- \$12,000 marketing grant awarded by Louisiana Office of Tourism.
- Total annual advertising campaign is approximately \$350,000.
- Presenting sponsors are invited to participate in interviews on Good Morning Acadiana, Passe-Partout, Meet Your Neighbor, Acadiana Today and live, on-site remotes to kick off Festivals weekend.
- Sponsor loops recorded by KRVS 88.7 FM are broadcast at all 5 music stages and ALL other venues throughout the event.















